

ISSUE 7

# REGAL TIMES

SEPTEMBER 2018

“ A tree with trunk worthy of two men's hugs  
grew from inches; a nine storey tower starts  
building from piled sand; the journey of a  
thousand miles begins with the first step.  
合抱之木，生於毫末；九層之台，起於  
累土；千里之行，始於足下。 ”

- Lao Tzu 老子



Tondong Heights  
(Artist Impression)

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*Dear* shareholders and investors,

Having completed half of 2018 and moving into the 3rd quarter, Regal is even more pumped and full of excitements!

First, let's congratulate our CEO, Mr Dominic Su for his appointment as the Advisor of Sarawak Housing and Real Estate Developers' Association (SHEDA) State Council in July 2018, while we played host to associates and partners from Thyroflex Global and Malaysia Retail Chain Association (MRCA) in Kuching. Project wise, we are pleased to share with you recent site updates of our on-going projects such as Regalia apartments, Tropics City, Million Gifted 1 and Unipark Mall.

Despite apparent effects and repercussions of the recent Malaysia's political landscape shift, Regal International Group will continue to strive harder and formulate creative strategies to accomplish your unrelenting support and anticipation.

Yours Sincerely,

*The Editor*

# PROPERTY PROJECT UPDATES

## REGALIA

86 units of residential located within Kota Samarahan, the main education hub in Sarawak. Targeted for completion by 4th quarter 2018.

Floor area per unit: 660 - 1750 sqft



*Regalia*

## MILLION GIFTED 1

46 units of detached, semi-detached and terrace houses situated in Matang area. Estimated completion by November 2018.

Floor area per unit: 1040 - 1850 sqft



*M*Gifted  
million 1



## TROPICS CITY

604 units of SOHO, apartments & enrichment mall within prime Jalan Song area. Estimated completion in 2021.

Floor area per residential unit: 600 - 1400 sqft



## UNIPARK MALL (Phase 1)

10 units of 3-storey shophouses @ Kota Samarahan. Phase 1 estimated completion by November 2018.

Floor area per unit: 3432 - 4058 sqft



UNIPARK  
MALL

MAR 2018



# FORWARD STRATEGIES



**1 JUL 18** - Participated in annual SHEDA Property Expo 2018 @ Borneo Convention Centre Kuching (BCKK), Sarawak, Malaysia from 6 – 8 July 2018.



**2 SEP 18** - Regal Lands signed MOU with Thyroflex Global, a wholly-owned subsidiary of YAST Group on 2 September 2018, to bring thyroid care centre to Tropics City.



**3 SEP18** - Regal Group hosted council members from Malaysia Retail Chain Association (MRCA) and arranged a MRCA membership recruitment session with local Kuching retailers at Regal Galleria on 3 September 2018.



**4** Regal International Group Ltd

**4**

**Maintains Profitability Amidst Challenging Environment**

Financial performance across three difficult 2018 performance. Regal reported revenue and profit of RM1,000 million and RM100 million respectively for 2Q18. This represents an increase of 10% and 15% respectively over the same period in 2Q17. The Group's revenue and profit were also up 10% and 15% respectively over the same period in 2Q18. The Group's revenue and profit were also up 10% and 15% respectively over the same period in 2Q18.

**Key Indicators**

Indicator	2Q18	2Q17	2Q18	2Q17
Revenue (RM million)	1,000	909	100	90
Profit (RM million)	100	87	10	9
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**AUG 18** - Posted Tayrona Financial Research Report for 2Q18 Results Update - "Maintains Profitability Amidst Challenging Environment".

# REGAL HIGHLIGHTS

## SALVATION ARMY CHARITY FOOD FAIR



## TIME FOR SHARING

Regal participated in the Salvation Army's charity food fair held on 31 August 2018 at the Association of Churches Sarawak to help raise fund for the local boys' home and hostel.

## POTLUCK DAY

In conjunction with Malaysia's National Day celebration, Regal organized a multicultural potluck day gathering all the office staff to celebrate the diversity of Regal's staff on 22 August 2018. The staff bonded over sharing home-cooked delicacies and participating in team building activities.



## REGAL CEO AS SHEDA STATE COUNCIL ADVISOR

Mr. Dominic Su, Executive Chairman and CEO of Regal International Group Ltd. was appointed as the Advisor of Sarawak Housing and Real Estate Developers' Association (SHEDA) State Council for the term 2018 - 2021. Mr. Su was also elected as the Chairman of Tourism, Malaysia My Second Home (MM2H), Local and Foreign Investment Committee by SHEDA during its first State Council meeting on 11 July 2018.



Mr. Dominic Su (left 2, first row) as seen in group photo with SHEDA State Council Committee (2018 - 2021)

## FINANCIAL HIGHLIGHTS

Extracted from the Company's Unaudited Financial Statements For the 2nd Quarter Ended 30 Jun 2018.

	2QFY2018	2QFY2017	% Change
Revenue	18.06	30.44	- 41%
Cost of Sales	10.21	20.45	- 50%
Gross profit	7.85	9.99	- 21%
Profit before tax	1.13	1.88	- 40%
Net profit after tax	0.43	1.05	- 59%
Exchange difference on foreign operations translation	-	(0.47)	N.M.
Total comprehensive income (loss) for the period	0.43	0.58	- 25%

